**Time Period:**

**Company Dashboard:** Measurable Goals / Objectives (revenue, leads, # feet on the street)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|   | **Month 1** | **Month 2** | **Month 3** | **Quarter** |
| Revenue |  |  |  |  |
| Gross Profit % |  |  |  |  |
| Revenue per Hour |  |  |  |  |
| Operating Profit |  |  |  |  |
| # Feet on the Street |  |  |  |  |

**Current Issues:** What problems or concerns are you working on right now?

|  |  |
| --- | --- |
| **ISSUE** | **NOTES** |
|  |  |
|  |  |
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**Action Item List:** Next steps to achieving my goals.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Project**  | **Next Actions** | **Done by** | **Who’s Involved** | **✓** |
|  |  |  |  |  |
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